# 2012 BOMA Ottawa Annual Report

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Introduction

BOMA Ottawa’s Vision
BOMA Ottawa, as the voice of the commercial real estate industry in the National Capital area, is the recognized advocate of building owners and managers in supporting their goals as professional and socially responsible businesses, so as to increase the economic benefit to its members, their employees and clients, and the broader community.

BOMA Ottawa’s Mission
The mission of BOMA Ottawa is to represent the interests of commercial real estate owners and managers by being the voice of the real estate industry in the National Capital area, through advocacy, promoting the highest industry standards and educational development, and by fostering business relationships amongst its members and within the community it operates.

Foreword
BOMA Ottawa is the leading commercial real estate association in the National Capital Area, engaged in a number of activities on behalf of our members and the industry.

2012 was a year dominated by the National Conference BOMEX®, which we hosted for the first time in 11 years.

We are pleased to present our 2012 Annual Report, which provides an account of our performance and our commitments, as well as an overview of our actions and challenges including important facts about our operation. It speaks clearly to our status, our conduct and the range of activities that we carried out on behalf of our members.

We constantly strive to deliver the best value to our members by organizing, networking and professional development opportunities; and, for a third consecutive year, without increasing our membership fees.

Our team, made up of both staff and volunteers, consistently plan, organize and execute top notch events of value and interest. It is through the collective efforts of everyone, to whom we owe enormous thanks, that we continue to succeed.
March 28, 2013
To the membership of BOMA Ottawa:

Welcome everyone, as I complete my first term as President of BOMA Ottawa it is time to look back at the past year’s accomplishments.

Quite clearly the focus of 2012 was the national commercial real estate conference BOMEX® which Ottawa was awarded in 2010. After nearly two years of planning and organizing, professionals from all across Canada descended on Ottawa to attend BOMEX® for the first time since 2001. Under the chairmanship of our Past President, Bob Perkins, the BOMEX®2012 Committee assembled a team of volunteers that organized the conference and acted as the ultimate hosts and ambassadors.

BOMEX®2012 was a financial success earning more for BOMA Canada and BOMA Ottawa since the Conference became a shared profit project with BOMA Canada in 2006. Most importantly, it was a critical success, with delegate surveys confirming that they were satisfied with the program and felt they were taken care of by their Ottawa hosts. The pride we showed in our Association and city was clear and felt from one end of the country to the other.

BOMEX® didn’t mean we didn’t offer a full slate of programs to our members in 2012. Although some events were scaled back or put on hiatus for a year, we still offered the membership major networking events such as Curling, Skiing, Spring Golf, Summer BBQ and our end of year Holiday Lunch. This full slate of events meant members had a chance to meet and greet with other professionals, developing their network of acquaintances, keeping BOMA relevant.

Further in this report you’ll see that educational services, whether they be BOMI courses to become qualified RPAs, or technical courses to become FMAs, or subject-specific seminars and communiqués were offered like all years, but in addition to all that, the Education Committee also developed a new initiative with Algonquin College that will serve as a template for future relationships.

As in every year there have been changes in our membership as well as some of our committees and I take this opportunity to thank all of those, who for a great number of years, were part of these committees both as Chairs, Co-Chairs and Members. BOMA’s success is often traced back to its Committees. Your support and your participation is key to bringing new ideas to our Association.

Finally, my thanks to our staff who did double duty in 2012, organizing BOMEX® without reaching out to outside firms and still offering a full program to our members.

In closing, I thank everyone for having giving me the opportunity to proudly represent you as President of BOMA. It is my goal to build on our successes and continue to grow our programs, participation and Brand awareness in the industry and the public at large.

Thank you,

Pierre Azzi
President, BOMA Ottawa
Networking
BOMA Ottawa has always taken pride in organizing networking events for industry professionals.

Our monthly luncheon meetings and special events are designed to include keynote speakers and topics of the day that affect our everyday business, emphasizing subjects of general interest to the BOMA membership.

After a year off, BOMA had a TOBY and Pinnacles Awards Luncheon where many of Ottawa’s top buildings and service providers competed for the opportunity to represent Ottawa at the National Awards held each year at BOMEX® extra special with the National Conference in our hometown.

In June, and in keeping in step with the summer-time weather, our luncheon was held at the Brookstreet Hotel, overlooking the golf course. Long seen as the kickoff to summer the BBQ has grown every year.

The summer planning for BOMEX® guaranteed that we’d stay busy even without our usual September lunch or the popular Fall Golf Tournament, but we ended the series with an update on Radon Gas and the indoor environment.

Our year can never end without the single most attended event in the BOMA schedule, the December Holiday Lunch which saw over 600 people come together to the theme of Pirates of the High Seas. Each year more and more members dress up to the theme of the day.

The Ski Committee organized the very popular annual Ski Day event. This year’s ski day was held on Feb. 24th at Mont Tremblant, with nearly 130 people participating with the dinner at the Westin Hotel and Spa.

The Curling Committee had 64 participants at this year’s event, held at the Nepean Sportsplex on Feb 2nd it was a fun-filled day as friends and colleagues spent an afternoon competing on the ice. This was followed by dinner at Capones Restaurant.

The Golf Committee organized BOMA Ottawa’s Spring Golf Tournament with the Fall Golf Tournament being replaced with a double course event at BOMEX®.

This year’s Spring Golf Tournament – Boma Ottawa’s 27th Annual Golf Tournament was held at Chateau Montebello and Heritage Golf Course on June 14th. As usual the event was a huge success with a sellout crowd of 288 people joining in the fun. The evening was capped off with a sumptuous dinner at Le Chateau Montebello.

Professional Development
Our mandate has always included the responsibility to
provide Professional Development opportunities to our members. We do this so that our members may improve themselves, and share experiences that may be of interest or benefit to their peers. We do this both in academic and a casual settings.

The BOMI Educational Program is managed by BOMA Ottawa and provides an opportunity for those in the industry to secure one (or multiple) of four professional designations. In 2012 9 courses were offered with in class study and as in all years the BOMA Office supported students who preferred self study.

**Advocacy**
2012 was a quiet year for advocacy efforts as BOMA Ottawa re-grouped and began to set its sights on the new DC charges and the development of the Official Plan and its subsidiary plans. Again in 2012 BOMA was asked to participate in 9 City Committees including the further refinement of the City’s “One Stop Shop” initiative for Development Applications.

**Standards**
In 2012 BOMA Ottawa recognized building management excellence and service excellence through its TOBY and Pinnacle Awards as well as Environmental Excellence through the BOMA BESt program.

The TOBY and Pinnacle Awards had an outstanding year, with many applicants in the categories and BOMA BESt had an overall increase in private building applications as the Public Works standing offer was awarded for renewal in 2013.

By the end of 2012, property Managers from Ottawa to Kingston had more than 125 buildings through the new integrated BOMA BESt program that launched in October 2008.

**Conclusion**
As BOMA Ottawa charts its new course over the next five years it will not only seek input and help from its 450 members, but will now seek out the next generation of volunteers and participants that can bring new ideas and new ways of reaching our members in the years to come.

**Office Staff:**
Dean Karakasis
Peg Gallison
Shelley Tremblay
Vasi Georgaras
2012 BOMA Ottawa
Annual Report
Finance Committee

Mandate
The Finance Committee oversees BOMA Ottawa's financial and personnel management practices, ensures sound financial management processes are in place for its members, and strives to ensure adherence to BOMA's financial policies and reporting requirements.

2012 Overview
As outlined in the Financial Statements and committee reports, in 2012 BOMA Ottawa made a modest profit after interest and depreciation.

Our Audited statements show that for the year ending December 31, 2012, the Association's day-to-day general activities resulted in a net loss of $29,718 before amortization of capital assets which was anticipated, but showing an overall profit of $84,892 before amortization ($73,823 after depreciation).

Both expenses and revenues in 2012 were consistent with our budget.

Whereas in previous years the Reserve Funds were depleted by the BOMA advocacy efforts against the increase in Development Charges, we have now replenished all funds.

BOMA Ottawa's total assets increased in 2012 to $704,190 from $647,239.

BOMA Ottawa maintains four distinct funds to manage its financial affairs:

a General Operating Fund for day-to-day operations, a General Reserve fund to meet the Association’s requirements of maintaining sufficient funds to cover general operating activities for a period within a given year, an Education Scholarship Fund to support BOMA Ottawa's scholarship program, and an Industry Defense Fund to track and support advocacy of significant issues that impact the local BOMA Ottawa membership.

Over the next few pages, we have put a précis of the BOMA Ottawa Financial Position as a summary of the full Financial Statements of the Association that are also provided to the membership under separate cover.
## Selected Financial Statements—Assets, Liabilities, Fund Balances

### December 31, 2012

<table>
<thead>
<tr>
<th></th>
<th>General Fund</th>
<th>General Reserve Fund</th>
<th>Education Scholarship Fund</th>
<th>Industry Defence Fund</th>
<th>Total 2012</th>
<th>Total 2011</th>
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<tbody>
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<td><strong>ASSETS</strong></td>
<td>$</td>
<td>$</td>
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<td>$</td>
<td>$</td>
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<td>Current Assets</td>
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<td>Interfund Advances</td>
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<td>2,834</td>
<td>(305)</td>
<td>3,526</td>
<td>(2,834)</td>
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<td>Tangible Capital Assets</td>
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<td>Total Assets</td>
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<td>704,190</td>
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<td><strong>LIABILITIES</strong></td>
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<td>Current Liabilities</td>
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<td>Trade &amp; Other operating liabilities</td>
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<td>Other Deferred Revenue</td>
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<td><strong>FUND BALANCES</strong></td>
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<td>$</td>
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<td>304,190</td>
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<td>150,000</td>
<td>704,190</td>
<td>647,239</td>
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## Selected Financial Statements—2012 Revenues

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<tbody>
<tr>
<td><strong>Revenues</strong></td>
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<tr>
<td>Awards</td>
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<td>BOMA BESSt</td>
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<td>Membership</td>
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<tr>
<td>Ski</td>
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<td>$22,368</td>
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<td>Fall Golf</td>
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<td>$21,499</td>
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<tr>
<td>Net Investment Income</td>
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<td>$417</td>
<td>$240</td>
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<td><strong>Total Revenue</strong></td>
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<td>$417</td>
<td>$240</td>
<td>$1,355,673</td>
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## Selected Financial Statements—2012 Expenses

### Year Ended December 31, 2012

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<tr>
<th>Expenses</th>
<th>General Fund</th>
<th>General Reserve Fund</th>
<th>Education Scholarship Fund</th>
<th>Industry Defence Fund</th>
<th>Total 2012</th>
<th>Total 2011</th>
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<td>Awards</td>
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<td>Office &amp; General</td>
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<td>120,633</td>
<td>126,597</td>
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<tr>
<td>Security &amp; Life Safety</td>
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<td>2,274</td>
<td>266</td>
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<tr>
<td>Ski</td>
<td>15,140</td>
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<td>15,140</td>
<td>21,486</td>
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<tr>
<td>Fall Golf</td>
<td></td>
<td></td>
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<td>15,588</td>
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<td>Rental Expenses</td>
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<td>57,030</td>
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<td>Conventions</td>
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<td>Government Affairs</td>
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<td>7,319</td>
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<td>Amortization of Tangible Capital Assets</td>
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<td>11,069</td>
<td>12,475</td>
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<td>Salaries and Benefits</td>
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<td>242,050</td>
<td>217,572</td>
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<td><strong>Total Expenses</strong></td>
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<td>1,277,892</td>
<td>744,153</td>
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<td><strong>Excess (deficiency) of revenues over expenses</strong></td>
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<td>3,301</td>
<td>(258)</td>
<td>240</td>
<td>77,106</td>
<td>2,290</td>
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### Selected Financial Statements—
#### 2012 Changes in Fund Balances

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<td>Balance, beginning of year</td>
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<td>200,000</td>
<td>33,225</td>
<td>70,596</td>
<td>458,041</td>
<td>455,751</td>
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<tr>
<td>Excess (deficiency) of revenues over expenses</td>
<td>73,823</td>
<td>3,301</td>
<td>(258)</td>
<td>240</td>
<td>77,106</td>
<td>2,290</td>
</tr>
<tr>
<td>Interfund Transfers</td>
<td>(92,896)</td>
<td>(3,301)</td>
<td>17,033</td>
<td>79,164</td>
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<td>Balance, end of year</td>
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<td>200,000</td>
<td>50,000</td>
<td>150,000</td>
<td>535,147</td>
<td>458,041</td>
</tr>
</tbody>
</table>
Industry
Networking
Advocacy
Chair
Jeffrey Supino
Allen Maintenance
Dora
Di Francescomarino
20 Vic Management
Margaret Jackson
ABI/Hayworth
Caitlin Kragtwyk
KRP
Development Group
Paula Partner
Bentall LP
Bob Perkins
The Taggart Group
Brent Robinson
VINCI Park
Brian Seymour
CB Richard Ellis
Linda Sprung
KRP
Development Group
Mike Swan
Brookfield Properties
Scott Woodman
Maple Leaf Properties
Michael Zanon
GWL Realty Advisors
Board Liaison
Brian Murray
Sakto Corporation
Staff
Dean Karakasis

Mandate
The mandate of the Marketing Committee is to promote BOMA as well as to attract new members ensuring the association's continued growth and vibrancy.

The Committee works hand-in-hand with all other committees to collect comments and ideas for upcoming projects and when necessary lends support to other committees.

2012 Activities
In each year, the major task of the Marketing Committee is the publication of the annual Commercial Space Directory.


This edition tackled the challenges facing the Commercial Real Estate industry, in finding the new generation of workers and succession planning.
**2012 BOMA Ottawa Annual Report**

**Membership Committee**

**Mandate**
The Membership Committee encourages and promotes membership growth by identifying key membership development components: prospecting, recruitment, orientation, involvement and retention.

**2012 Activities**
The Committee continued to work on a Membership Development strategy more closely aligned to the objectives outlined in its mandate.

A New Members’ Breakfast was held as an opportunity for our Executive Director Dean Karakasis and BOMA Ottawa President Pierre Azzi to welcome the new members to the Association and introduce them to the different aspects of BOMA while encouraging them to find their way of participating.

The Committee has now turned its focus to the development of targeted strategies to find new professionals in the Property Management area that could benefit from being a member of BOMA.

The Committee’s long-term goal is to maximize & retain the number of members and encourage membership from all commercial property types (office, retail, industrial and institutional.)

Jeff Arnot
Altus Group

Pierre Azzi
Four Bridge Properties

Dora
Di Francescomarino
20 Vic Management

Franco Falbo
Standard Life

Tony Lindo
V.S.O. Specialty Services

Jacques Marchand
Marchand Electric

Bruce Ragnold
Welch LLP

Laurie Sanderson
Gowlings

Marc St-Onge
Multivesco Inc.

Bob Perkins
The Taggart Group

**Staff**
Dean Karakasis
TABLE 1— BOMA Ottawa Membership Comparison

<table>
<thead>
<tr>
<th>As of September 30, 2012</th>
<th>As of September 30, 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Corporate Members:</strong></td>
<td><strong>Corporate Members:</strong></td>
</tr>
<tr>
<td>C2</td>
<td>15</td>
</tr>
<tr>
<td>C1</td>
<td>15</td>
</tr>
<tr>
<td>Corporate</td>
<td>65</td>
</tr>
<tr>
<td>Corporate Associate</td>
<td>82</td>
</tr>
<tr>
<td>Corporate Alternate</td>
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<tr>
<td><strong>Allied Members:</strong></td>
<td><strong>Allied Members:</strong></td>
</tr>
<tr>
<td>Allied</td>
<td>143</td>
</tr>
<tr>
<td>Allied Associates</td>
<td>52</td>
</tr>
<tr>
<td><strong>Other Membership Categories:</strong></td>
<td><strong>Other Membership Categories:</strong></td>
</tr>
<tr>
<td>Life</td>
<td>3</td>
</tr>
<tr>
<td><strong>Total Membership</strong></td>
<td><strong>Total Membership</strong></td>
</tr>
<tr>
<td></td>
<td>450</td>
</tr>
<tr>
<td></td>
<td>444</td>
</tr>
</tbody>
</table>

**Life Members:**

- Mr. Jack McGuinty (1996)
- Mr. Jim Nunn (2008)
- Glenn Richardson (2010)
Mandate
The Planning and Policy Committee fulfills an important role in overseeing the implementation of BOMA Ottawa’s Strategic Long Range Plan and Policies.

It reviews the Strategic Long Range Plan (SLRP) for compliance, clarity and status and contributes to development of future SLRP’s.

The Committee has a further mandate to develop and update the Policy and Procedures Manual on an ongoing basis, reviewing the various committees’ mandates and seeking input from committees leading to updates as required.

2012 Activities
The Planning and Policy Committee continued to work on its main tasks in 2012 to provide support and guidance on Bylaw changes on behalf of the Association as well as review the Terms of References of all Committees as well as beginning to consider changes to the SLRP.

Gilles Landriault, RPA
Brookfield Properties

Penny Turnbull
Turnbull Design Consultants

Ian Fisher, MBA, RPA
Ottawa Police Services

John Page
Cominar

Laurie Sanderson
Gowlings

Board Liaison
Beth Whitehead
Morguard

Staff
Dean Karakasis
Mandate
BOMA Ottawa has been saluting excellence in the office building industry since 1990.

Through the BOMA Awards, recognition is given for excellence in property management, operations, resource conservation, environmental awareness, leasing and building design, customer service and innovation. In our constantly changing industry, the greatest strength of any company is the people it employs.

The BOMA Awards recognize teamwork, outstanding service and commitment to clients. BOMA takes great pride in recognizing these teams and individuals who, through their drive and determination, are constantly searching for and achieving excellence.

2012 Activities
In 2012, BOMA celebrated 37 years in the Commercial Real Estate Industry with guest MC, and radio talk show host, Marc Sutcliffe.

The annual awards ceremony was held on Thursday May 8 at the Ottawa Convention Centre and introduced new awards in 2012 recognizing local shopping centres and the building operator of the year.

PINNACLE AWARDS
Customer Service  Turnbull Design Consultants
Above & Beyond  Bee-Clean Building Maintenance

THE OFFICE BUILDING OF THE YEAR AWARDS
Under 100,000 square feet  100 Murray St.
Bentall Kennedy (Canada)

100,000 - 249,000 square feet  215 Slater St.
Morguard Investments

250,000 - 499,999 square feet  180 Kent Street
Minto Properties

500,000 - 1 Million square feet  National Printing Bureau
SNC-Lavalin O&M / PWGSC

Over 1 Million square feet  Place Du Portage IV
SNC-Lavalin O&M / PWGSC

Historical Building  LaSalle Academy
SNC-Lavalin O&M / Public Works

Government Building  East Memorial Building
SNC-Lavalin O&M / PWGSC

Earth Award  Sun Life Financial Centre
Bentall Kennedy (Canada)

SHOPPING CENTRE AWARDS
Regional Shopping Centre  Place D'Orleans
Primaris Retail REIT

Neighbourhood Shopping Centre  Billings Bridge Centre
20 Vic Management Inc.

INDIVIDUAL AWARDS
Building Operator of the Year  Pierre Aube
Brookfield Properties

Volunteer of the Year  Margaret Jackson
Haworth
Mandate
The Environment and Energy Committee supports BOMA’s members and the BOMA Go Green initiative by promoting awareness of environmental issues, providing information on good energy management practices and encouraging the adoption of energy efficient design and construction.

2012 Activities
The Environment & Energy Committee 2012 issues focused on the continued evolution of BOMA BESt, having the biggest year yet, with the beginning of renewals to go along with new buildings.

The BOMA BESt program continued to expand in Ottawa topping the 125 mark.

The awarding of the PWGSC contract for building assessments went to Genivar, who will be using the BOMA BESt standard, putting through approximately 150 buildings into the BOMA BESt system in the Ottawa area alone over the next five years.

The Committee also publishes articles for the membership, recently publishing an article on the Energy Conservation Requirements in the Ontario Building Code.

Early in 2012, the Committee participated in a roundtable with City Staff looking for input into the City Waste Policy. This was followed up with invitations to participate in focus groups and gain insight through surveys with our members.

The Committee also organized a tour of the Algonquin Centre for Construction Excellence where BOMA members got an inside look at one of Ottawa’s most intriguing new buildings.

The Committee ended the year by planning a follow up to its popular Retro Commissioning seminar with a planned Re-Commissioning Seminar.
Mandate

The Education Committee supports the membership through the provision of educational programs to address professional needs.

The committee liaises with BOMI Canada (Building Owners and Managers Institute) to promote BOMI’s professional designation programs.

- Real Property Administrator (RPA);
- Facilities Management Administrator (FMA);
- Systems Maintenance Administrator (SMA) and
- Systems Maintenance Technician (SMT)

In addition to this, through private sector partnerships, the Education Committee also supports and promotes alternative courses and programs of interest to the industry in general.

2012 Activities

Approximately 120 students enrolled in the accredited programs (RPA and FMA) in 2012.

The Committee, along with the support of the BOMA Ottawa office, continues to deliver these programs to the members.

In 2012 the Committee began to examine possible extensions of the product line of BOMA, through new partnerships with other education providers and settled on a Building Operators Series with Algonquin College.

The classes are being conducted downtown and will comprise 8 courses in total running three times a year.

The first two seminars offered, both sold out (45 students each) within weeks of being offered.

BOMA Ottawa Scholarship Fund

The goal of the scholarship program is to provide benefit to BOMA Ottawa’s membership, increase the level of professionalism in the industry, and increase awareness of BOMA in the community at large.

Scholarship recipients:

2004: Adele Prazeres
2005: Catherine Tokessy
2006/07: Brent Robinson
2008: Tim Hood
2009: Anna O’Connell
2010: James Brady
2011: Maggie Condon
2012: Craig Budge
2012: Carrie Pyzevas
**Mandate**
The Government Affairs Committee (GAC) monitors and maintains open dialogue with municipal, provincial and federal governments and works to identify, promote and, when necessary, resolve issues affecting BOMA and its members.

The GAC publicizes BOMA's position to the BOMA membership by producing written articles and position papers and encourages the support and involvement of BOMA members on the Committee as situations demand.

The GAC extends its reach by forming coalitions with other industry organizations having common interests on issues affecting BOMA and its members.

**2012 Activities**

**Development Charges**
Between bylaws, the GAC was able to step back and discuss options for the next round of DC negotiations, without having to do a lot of investigative work yet.

**Liaison Committee—Development Industry/City of Ottawa**
In 2012 the Committee continued to be involved in the City of Ottawa’s initiative to re-organize its handling of Development requests.

The program referred to as the “one stop shop” approach was developed in response to calls from the industry, BOMA and other associations had called on the city to create a protocol for development applications that did not vary widely from project to project, nor change course within a specific project.

**Alliances**
The GAC continued to work within other alliances, where we could find common ground on issues of concern.

BILDCO—As in past the BILDCO alliance continued to work with City of Ottawa Staff on Development Applications and the speed with which they are acted upon. Always conscious of other groups efforts in this area, BILDCO expanded the conversation base to include not just the City of Ottawa, but Hydro and the Ministry of Environment (Ontario).

Building A Better Ottawa Alliance (BABOA)—another Association of Associations including the Greater Ottawa Home Builders Association (GOHBA), Ottawa Construction Association (OCA), ORSA PEO. BABOA continued to help project an image of the Development Community in Ottawa as local employers and good citizens, with much to offer in terms of insight, resources and ideas.

**Publishing**
The GAC worked with Deloitte to produce a study on the impact of the Commercial Real Estate industry on the local Ottawa Economy. Produced in time the study was unveiled at BOMEX® and published in time for the Ottawa Real Estate Forum.
Ottawa was awarded the BOMEX®2012 conference in 2010, from a list of four potential host cities. The first time that Ottawa had hosted the event in 11 years and the first time we had hosted it since the event became a BOMA Canada partnered event.

BOMEX®2012 attracted 253 delegates to the Westin Hotel on September 11-13 representing all the major Property Management firms and Suppliers. With the Trade Show attendees over 400 people came to Ottawa.

Sponsorship support, especially from locally represented national firms, was outstanding. Many participated and helped promote the show, with over $225,000 secured to make a memorable three day event.

BOMEX® Special Events
Every BOMEX® adds a few special events to make the conference a must attend event. One of the more unique events in Ottawa was Bob’s Building Tour which, according to one attendee, was not only a lot of fun, but the first time they could remember the Conference Chair personally leading an activity.

For the first time the BOMEX® Golf Tournament not only sold out one course, but needed two as BOMA Ottawa members came and mingled with BOMEX® delegates. Attendance at the Golf Tournament from delegates alone tripled the participants of the past three years. And our Canal Run, the day after the Opening Night VIP party, did not set records for pace … but was fun for all that participated.

The Opening Night VIP Party brought everyone together, to kick off the conference, and BOMA volunteers, in their orange Team BOMEX® shirts, treated delegates to a true Ottawa welcome.

BOMEX® Education
We were able to have Education Session leaders from Ottawa, but also attracted speakers from outside our region. Plenary sessions were entertaining with Senator Mike Duffy and pollsters Bricker and Wright who told interesting anecdotes about Canada and the back rooms of Parliament.

Attendance was full in the majority of our Education topics, meaning we were successful in keeping people out of the Rideau Centre and focused on the conference. Our topics were varied, and received high marks in surveys.

BOMEX® Trade Show
Was held in the Grand Ballroom in the Westin Hotel and sold out within weeks of going to market, and attracted many new presenters. In surveys delegates reported that 93% of them attended the trade show.

BOMEX® TOBY Awards Night
Held at the Museum of Civilization the spectacular vision of Nature and Architecture in Harmony transformed the Museum into a visual experience. The full house enjoyed an evening of great food, networking and conversation in one of the Capital’s most spectacular settings. Our guests were entertained from arrival to departure with well known comedienne Jessica Holmes, who not only served as our MC, but entertained with impressions of Judy Garland and Celine Dion.

So successful was the execution of this event that it was one of only five events nominated, nationally, by the Canadian Special Events Expo in the category of Best Event Produced by an Association Board or Committee.

BOMEX®2012 was a Team Effort, and a significant accomplishment earning a Net Profit of $178,013 of which over $110,000 will remain in Ottawa to be used towards future programs and events.
Mandate
The Security and Life Safety Committee provides BOMA members with information relative to Security and Life Safety issues and represents BOMA through involvement with crime prevention, fire and law enforcement authorities.

It assists other BOMA Committees in areas dealing with Security and Life Safety issues and maintains information/resource material that can be accessed by BOMA members.

2012 Activities
The Security and Life Safety Committee continued to focus on issues and activities that would benefit the members of BOMA by providing information on safety and security topics.

In March the Committee hosted a seminar on Social Media and Security. The Seminar noted the continuing advancement in technology and wondered if Property Managers were becoming complacent about security needs in the face of Twitter, Facebook and other Social Media.

The Committee worked to publish articles of changes that face the Property Managers and recently published an article on Intelligibility of building audio systems.
Mandate
The Curling Committee serves to strengthen ties between BOMA Ottawa members by organizing an annual Curling Funspiel, a popular networking event.

2012 Activities
The annual curling funspiel continues to be a success. The event was held for the first time at the Nepean Sportsplex curling venue.

In all, there were 64 participants at this year’s event, held at the Nepean Sportsplex on February 2nd.

It was a fun-filled day as friends and colleagues spent an afternoon competing on the ice. This was followed by dinner at Capones Restaurant.

Thanks to all who came out and made it an enjoyable day,
Mandate
BOMA Ottawa's Spring and Fall Golf Committees organize two extremely popular Golf Tournaments each year to enhance networking opportunities and address BOMA's commitment to the community at large.

The spring tournament is typically held at Montebello and Heritage, while the fall event rotates venues annually.

The main purpose of BOMA Ottawa's Golf Committees is to encourage social interaction between members, their associates, their peers and other interested parties.

2012 Activities
The 2012 Spring Golf Event was held at Le Chateau Montebello and Heritage and was, once again, a great success.

We hosted another sold-out event comprising of 288 golfers and a total of 300 individuals to dinner.

This event continues to improve and takes a great deal of effort by your Golf Committee and volunteers to make it happen.

This event raised much needed funds that are used to support the local organization and other initiatives such as advocacy, education, etc. and raised over $10,000 in two years for Habitat for Humanity.

Chair
Reinhold Ansari
Manulife Financial

Co-Chair
Michael Swan
Brookfield Properties
Warren Wilkinson
Colliers International
Craig Whitten
Huntington Properties
Peter Paciorek
Alliance Engineering
Kristina Hamilton
Terracap

Board Liaison
Patrick Whelan,
Osgoode Properties

Staff
Peg Gallison
Mandate
BOMA Ottawa's Spring and Fall Golf Committees organize two extremely popular Golf Tournaments each year to enhance networking opportunities and address BOMA's commitment to the community at large.

The spring tournament is typically held at Montebello and Heritage, while the fall event rotates venues annually.

The main purpose of BOMA Ottawa's Golf Committees is to encourage social interaction between members, their associates, their peers and other interested parties.

2012 Activities
The Annual Texas Fall Classic was put on hiatus in 2012 in favour of doing a larger tournament as part of BOMEX.
**2012 BOMA Ottawa Annual Report**

**Lunch Committee**

**Mandate**
The Lunch Committee organizes regular networking events. Our monthly luncheon meetings and special events are designed to include keynote speakers and topics of the day that affect our everyday business, emphasizing subjects of general interest to the BOMA members.

**2012 Activities**
Some of this year’s more notable topics included Bruce Lazenby of Invest Ottawa who spoke of his agencies initiatives to bring new business to Ottawa and Rod Bryden who spoke to the members of Plasco and the progress on this initiative to dispose of Ottawa’s waste.

Not all topics were business oriented, in February Meredith Thatcher spoke to the members about Bio Mimicry where man mimics nature.

Each year BOMA Members bring their entire offices to the largest annual event of the BOMA Calendar the Holiday lunch.

Held again at the Westin Hotel Grand Ballroom over 625 people attended the lunch and many participated by dressing for the theme of Swashbuckling Pirates. This event marks the end of the annual networking activities each year and goes long into the evening as BOMA members break into groups and network all over the downtown of Ottawa.
Mandate

As part of BOMA Ottawa's commitment to providing a variety of enjoyable networking activities, the Ski Committee organizes the BOMA Ski Club and arranges the very popular annual Ski Day event. BOMA Ottawa Members also have the opportunity to obtain discounted lift rates at local ski resorts, thanks to the efforts of the Ski Committee. In addition, the Ski Committee coordinates BOMA Ski Lessons, involving a package of lessons and lift tickets at a local ski facility.

2012 Activities

The Ski Committee organized the ever popular annual Ski Day event.

This year’s ski day was held on Feb. 24th at Mont Tremblant, with nearly 130 people participating followed by dinner at the Westin Hotel and Spa.